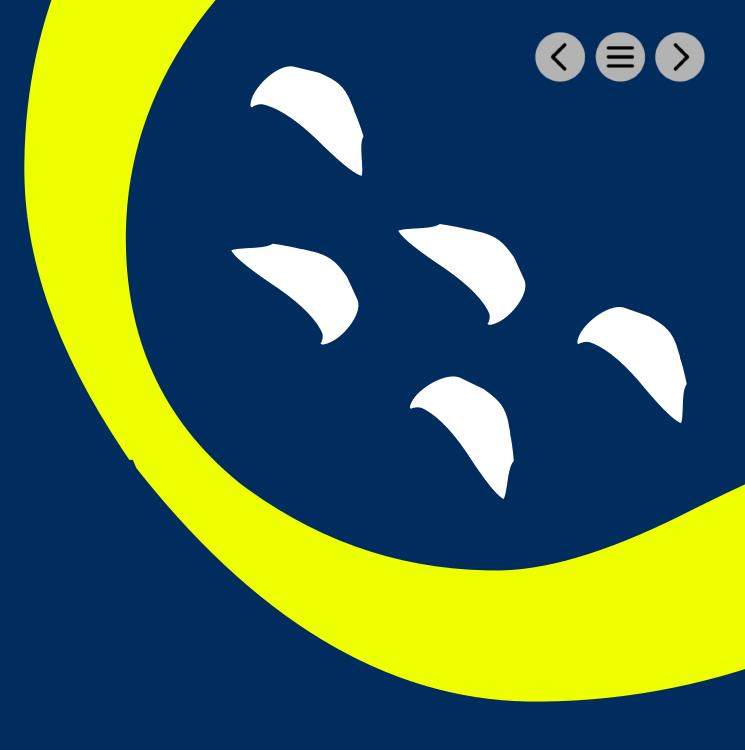
Junior Monthy





Contents

- **Overview**
- Implementation
- **Program Groups**
- **Scheduling Expectations**
- **Pricing, Charges & Projections**
- Curriculum
- **Running a Class**
- **Next Steps**



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Overview of the Program

The Junior Monthly Program is the core Junior Program delivered at your venue. The essentials of the program are as follows:

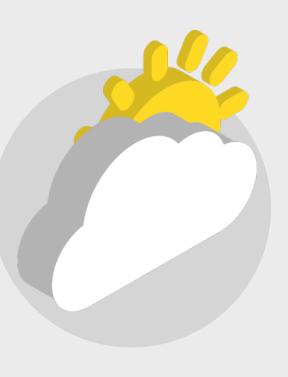












1. Weekly Classes

Classes are offered on a weekly basis at your venue within the Junior Monthly on consistent days and times.

2. Group **Based**

Classes are delivered on a group basis.

3. Open to All

The program is open to all juniors at your venue regardless of their ability and experience.

4. Age & Ability Groups

You are able to offer classes across three age groups delivered in a developmentally appropriate way. On a venue by venue basis dependent on numbers, you are also able to offer ability based groups.

5. Subscription **Based**

The Junior Monthly program is delivered on a subscription based model with parents and/or guardians will vary dependent on the climate paying a monthly fee to attend the weekly classes and course play events.

6. Climate Dependent

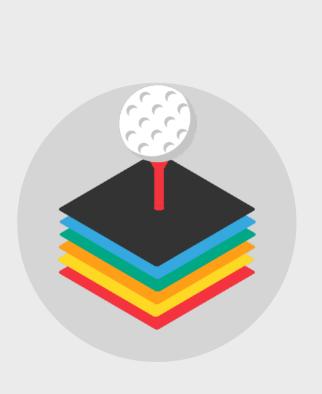
The exact number of classes, delivery year and number of months and region of your venue.







The purpose of the Junior Monthly Program is giving the child a consistent and structured coaching program to develop them and their golf skills across a range of learning outcomes. The Junior Monthly program will also give the child the opportunity to become integrated into the Club environment to develop their confidence and knowledge and showcase your venue as an ideal place for the child and the family to spend time learning and playing the game.

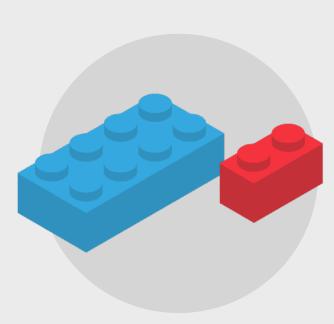












1. Progression Pathway

When developmentally appropriate, children are able to work through a progression pathway across six levels to drive engagement, development and enjoyment.

2. Develop Fundamentals

One of the core focusses of the program is driving the development of the child's fundamental skills and knowledge to play the game confidently and competently at your venue and develop the building blocks to become a golfer for life.

3. Drive New Friendships

Through group based classes across age and ability based group, children will have the opportunity to develop friendships to drive confidence and enjoyment of the game.

4. Engage the Family

The Junior Monthly program will provide the ideal opportunity to engage with the family, welcome them to your venue and get them invested in the child's development.

5. Integrate into the Club

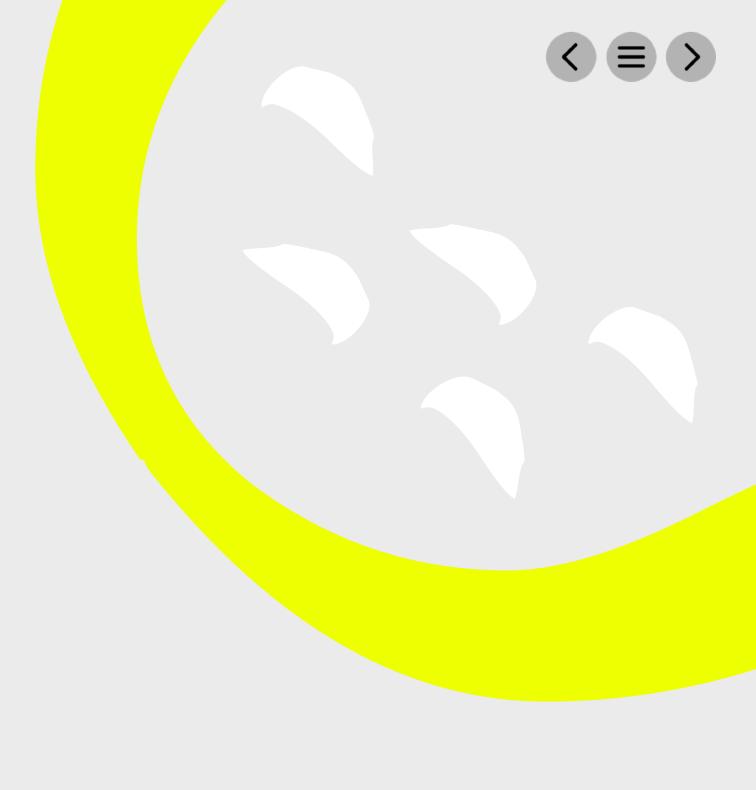
Through engaging with the family and driving opportunities for the child to build their confidence, skills and friendships the Junior Monthly Program will drive integration into your venue and conversations of new members and retention in the long term.

6. Structured & Developmentally Appropriate

Children can work through a structured program across a variety of learning outcomes in a developmentally appropriate manner driven by the principles of the ADM Model.







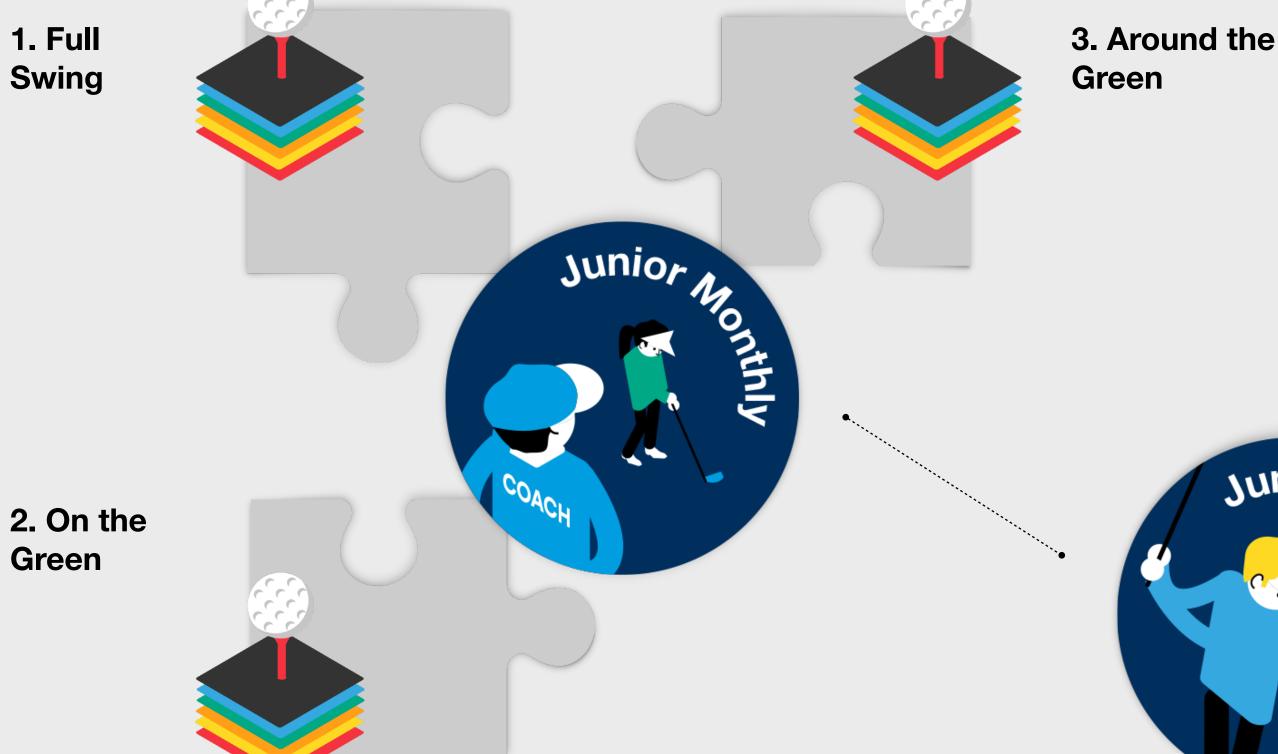


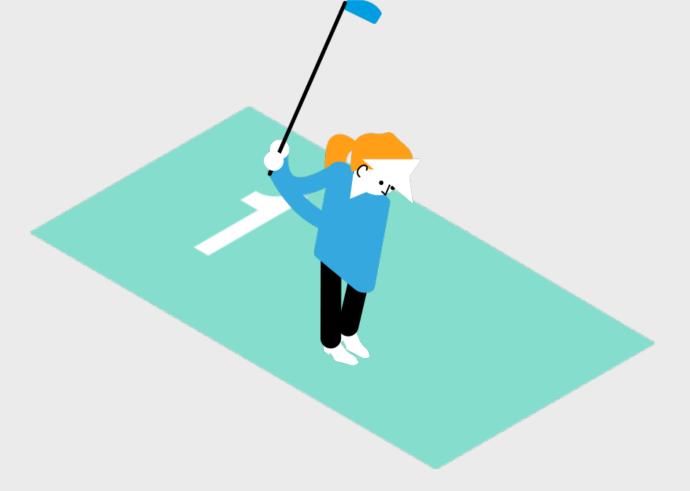




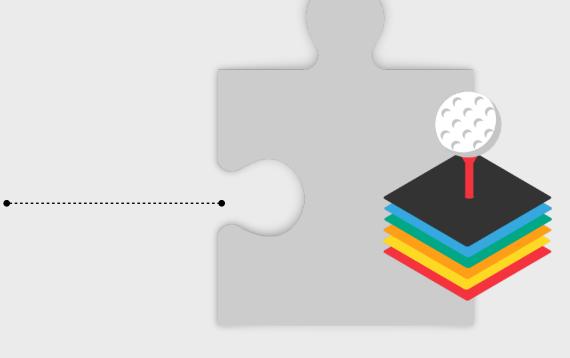


The Junior Monthly Program is the first program that is to be implemented at your venue. It also run in tandem with the implementation of the Junior Course Play Program. This is due to how one program compliments the other and that those participating in the Junior Monthly Program can access Course Play events within their monthly fee. Furthermore, the Junior Monthly program provides the opportunity to develop the child's fundamentals across three of the four skill elements, namely **Full Swing, On the Green** and **Around the Green**. The Junior Course Play program provides the child with the opportunity to develop within the fourth element, **On the Course.** These opportunities all provide the child with the opportunities to attempt the challenges within the progression pathway across each element and level.







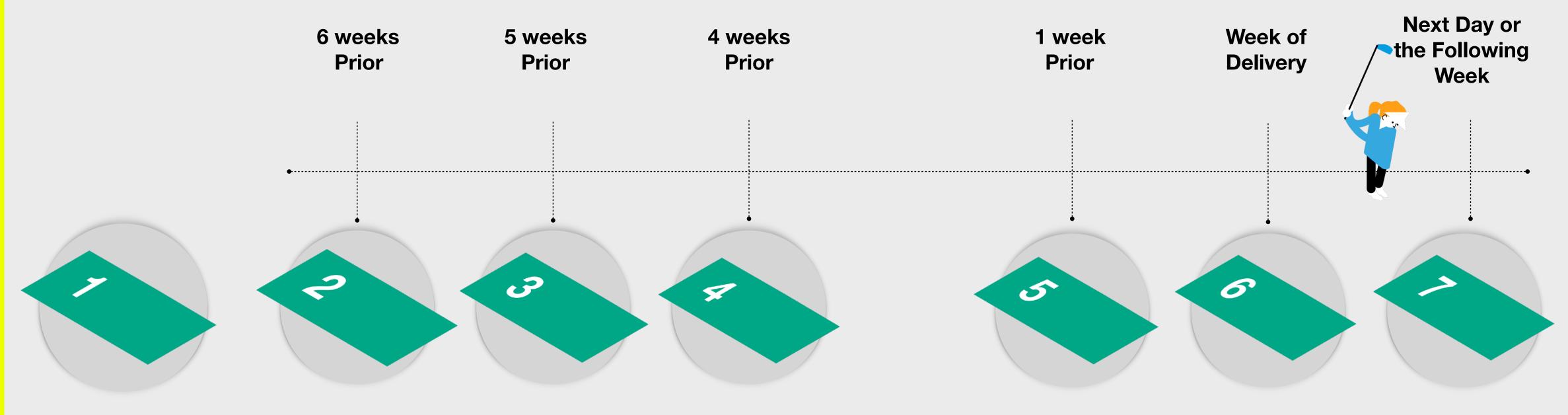


4. On the Course



Implementation of the Program

After completing your system setup and training and completing the Program Training, you will be ready to get into action and start your journey to getting up and running at your venue. The implementation stages of any of your programs are broadly as follows:



1. Complete Training

Before beginning implementation, ensure you have completed your system training and Course Play Training.

1. Scheduling & Planning

This stage is all about getting everything in place at your venue and on the GLF.Locker system ready to take bookings.

2. Marketing Content

Working with the team at Retail Tribe, get prepared with the content required to market your program through a variety of channels.

3. Marketing Distribution

Time to push the button and get your program out to your customers. Work with the team at Retail Tribe on getting everything out to the right places.

4.Communication

Engage with your participants on key information you require from them and the next steps ready for delivery week.

5.Delivery Week

Its time to get prepared for your class or events and ensure everything is in order to deliver a great experience for your participants.

6. Post Event

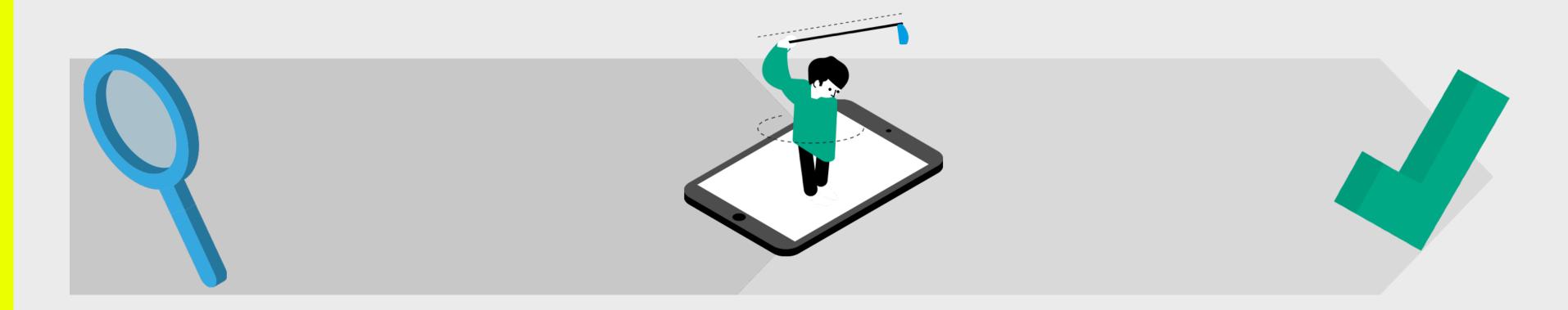
Crucial steps for reengaging with your participants, capture feedback and communicate next steps.





First Steps - Step by Step Guides

To help you with the implementation of this timeline, we have provided a step by step checklist document to help you tick off the actions for each week. Navigate across to the Training Hub and download the Checklist Guides to help you get up and running.



1. Navigate to the Junior Monthly Section of the Training Hub

2. View or Download Step 1 'Planning & Scheduling Checklist'

3. Action and tick off the tasks

















Program Groups

The Junior Monthly Program is delivered across aged based groups. This is to ensure that the right balance can be struck on delivering on the principles of the ADM model, in delivering the right opportunities and development at the right time in a child's development as well as help you to practically deliver the junior program at your venue. It is also vital to ensure that the program meets the business needs of the company. The aged based groups are:



1. Ages 4-6

At this age, the focus is on introducing the fundamentals of the game and movement through play.

2. Ages 11-16

The focus at this age is to introduce, develop and reinforce the learning outcomes through competitive games based learning as well as independent and cooperative practice.

3. Ages 6 -11

The focus at this age is for the child to learn and develop across the learning outcomes through games based learning and where appropriate practice and competitive play.





Keys to Running Your Groups

Each venue will be different in the number of classes that are on offer, there are five important keys to running classes within the age groups at your venue. These five keys are important as the structure of the class plans, pricing structure and targets have been built around these:











1. Class Size

The class ratio is 6 children to 1 coach. This will ensure that classes can be conducted safely and successfully meet the learning outcomes for each child. A proportion of the class delivery is also through co-operative learning with a variety of games and challenges that can be delivered in teams or pairs. The group size of 6 gives you flexibility to deliver these games and challenges in an engaging way for the child.

2. Class Duration

Classes are to be 60 minutes and the class plans and pricing model has been built around this duration. This length of class will ensure that you have appropriate time to deliver the learning outcomes within the session, keep each child engaged and deliver the elements of progression pathway during classes.

3. Recommended to be Gender Based at 11-16

It is likely that during the period of ages 11-16, the child will be maturing both physically and mentally. Therefore, it is recommended that to maximize engagement and participation in classes that children are split based on gender at this age group.

4. Running Ability Based Groups

You have flexibility at your venue to split out the 6-11 & 11-16 age-based groups into two separate ability-based groups if you are able to maximize class capacity. The two types of groups are 'Starter' and 'Learner'. Starter is for those children working through levels 1-3 and Learner is for those working through levels 4-6 of the progression pathway.

5. Flexibility for You

Although the age groups should be followed as closely as possible, you have flexibility to move a child into an age groups class depending on their maturity and ability. Every child is different and you should cater for this to ensure that the child is receive coaching and opportunities that are developmental appropriate.













Scheduling Expectations

Each venue will be different in regards to exact delivery of the Junior Monthly Program, there are a number of expectations of the programs at your venue which you will need to follow and implement:

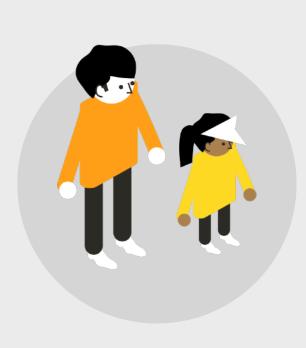












1. Weekly Classes

You should be offering classes across each age group each week on a consistent day and time. This will drive participation and engagement as well as maximize revenue.

2. 60 Minute Duration

Classes should be 60 minutes and the class plans and pricing model have been built around this duration. This length of class will ensure that you have appropriate time to deliver the learning outcomes within the session, keep each child engaged and deliver the elements of progression pathway during classes.

3. Weekend or After School

You have the flexibility to decide on what days to run your classes to be best suit your needs, the needs of your venue and opportunities in the local community. Classes may be delivered after school and on the weekends at times to suit you.

4. Bookings through GLF. Locker

All activity is to be driven through the GLF.Locker system. This is vital to ensure that classes are appropriate planned, delivered and tracked.

5. ClimateDependent

The starting date of your program and the months in which it will run will be dependent on the climate in which you operate. In turn this will have an impact on the number of classes you can deliver in a program year.

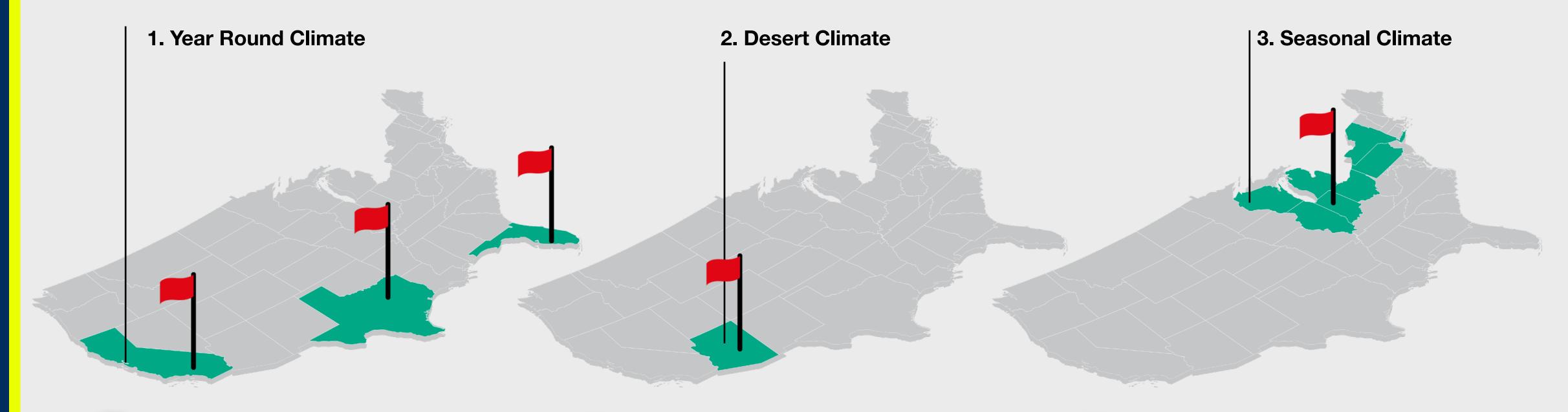
6. All Age Groups

You are expected to offer opportunities across all of the age groups at your venue.



Expectation Based on Climate & Region

The graphics below indicates an example of how the Monthly program is delivered based on climate and region. Those venues operating in a region with a year round climate such as California are able to offer 51 weeks of classes across the program year. Those in Desert climates, such as Arizona can offer weekly classes across seven months due to the extremely hot temperatures. Those operating in Seasonal Climates such as Minnesota can offer weekly classes across seven months due to extremely cold temperatures.





51 Weeks over 12 Months

January - December



30 Weeks over 7 Months

October - April



30 Weeks over 7 Months

April - October





Annual Program Calendar - Year Round

The graphics below shows an example of how each of the programs can be scheduled and come together across a calendar year for those operating in a year round climate. In this example, classes are operating weekly on a Saturday throughout the year during 2021. Due to Christmas Day falling on a Saturday, in this example 51 classes can be offered across the year.



C	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	Junior Monthly	
8	9	10	00/11	12	Junior Monthly	
15	16	17	18	19	Junior Monthly	
22	23	24	25	26	Junior Monthly	28



	Tue	Wed	Thu	Fri	Sat	Sun
			1	2	Junior Monthly	4
5	6	7	8	9	Junior Monthly	11
12	13	14	15	16	Junior Monthly	18
19	20	21	22	23	Junior Months	25
26	27	28	29	30		



	Tue	Wed	Thu	Fri	Sat	Sun
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7	8	9	10	11	Junior Monthaly	13
14	15	16	17	18	Junior Monthly	20
21	22	23	24	25	Junior Monthly	27
28	29	30				

A	Tue	Wed	Thu	Fri	Sat	Sun
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5	6	7	8	9	Junior Monthly	11
12	13	14	15	16	Junior Monthly	18
19	20	21	22	23	Junior Monthly	25
26	27	28	29	30	Junior Monthly	

	Tue	Wed	Thu	Fri	Sat	Sun
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2	3	4	5	6	Junior Monthly	8
9	10	11	12	13	Junior Monthly	15
16	17	18	19	20	Junior Monthly	22
23	24	25	26	27	Junior Months 8	29
30	31					

	Tue	Wed	Thu	Fri	Sat	Sun
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6	7	8	97	10	Junior Months 1	12
13	14	15	16	17	Junior Montelly 8	19
20	21	22	23	24	Junior Months 5	26
27	28	29	30			

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11	12	13	14	15	Junior Monthly	17
18	19	20	21	22	Junior Adoministra	24
25	26	27	28	29	Junior Agometry	31

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13	14	15	16	17	Junior Monathy	19
20	21	22	23	24	25	26
27	28	29	30	31		





Annual Program Calendar - Desert

The graphics below shows an example of how Junior Monthly Program can be scheduled and come together across a calendar year for those operating in a region with a Desert Climate. As can be seen, no programming is offered between May - September and in this example classes between October - April are taking place on a Saturday with 29 classes on offer through the year.



	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	Junior Monthly	7
8	9	10	00,11,	12	Junior Monthly	14
15	16	17	18	19	Junior Monthly	21
22	23	24	25	26	Junior Monthly	28



	Tue	Wed	Thu	Fri	Sat	Sun
			1	2	Junior Monthely	4
5	6	7	8	9	Junior Monathy	11
12	13	14	15	16	Junior Monthly	18
19	20	21	22	23	Junior Monthly	25
26	27	28	29	30		

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10	11	12	7 13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Mon	Tue	Wed	Thu	Fri	Sat	Sun
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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

Mon	Tue	Wed	Thu	Fri	Sat	Sun
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

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9	10	11	2 12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

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13	14	15	16	17	18	19
20	21	5 22	23	24	25	26
27	28	29	30			

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11	12	13	14	15	Junior Monthly	17
18	19	20	21	22	Junior Monate	24
25	26	27	28	29	Junior Monthly	31

	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5	Junior Monthly	7
8	9	10	017	12	Junior Monthly	14
15	16	17	18	19	Junior Monthly	21
22	23	24	25	26	Junior Monthly	28
29	30					

	Tue	Wed	Thu	Fri	Sat	Sun
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6	7	8	9	10		
13	14	15	16	17	Junior Monathy.	19
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27	28	29	30	31		
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Annual Program Calendar - Seasonal

The graphics below shows an example of how Junior Monthly Program can be scheduled and come together across a calendar year for those operating in a region with a Seasonal Climate. As can be seen, no programming is offered between November - March and in this example classes between April - October are taking place on a Saturday with 29 classes on offer through the year.

Mon	Tue	Wed	Thu	Fri	Sat	Sun
				1	2	3
4	5	6	27	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Mon	Tue	Wed	Thu	Fri	Sat	Sun
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	15	16	7 17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	31				







S _A	Tue	Wed	Thu	Fri	Sat	Sun
			1	2	Junior Monthly	4
5	6	7	8	9	Junior Monthly	11
12	13	14	15	16	Junior Monthly	18
19	20	21	22	23	Junior Monthly	25
26	27	28	29	30	Junior Montage	

Tue	Wed	Thu	Fri	Sat	Sun
					1
3	4	5	6	Junior Monthly	8
10	11	12	13	Junior Monthly	15
17	18	19	20	Junior Monthly	22
24	25	26	27	Junior Months 8	29
31					
_	10 17 24	10 11 17 18 24 25	10 11 12 17 18 19 24 25 26	10 11 12 13 17 18 19 20 24 25 26 27	3 4 5 6 7 10 11 12 13 7 4 17 18 19 20 7 1 24 25 26 27 7 8

Tue	Wed	Thu	Fri	Sat	Sun
	1	2	3	Junior Monant	5
7	8	9	10	Junior Monathy	12
14	15	16	17	Junior Months	19
21	22	23	24	Junior Month	26
28	29	30			
	7 14 21	7 8 14 15 21 22	1 2 7 8 9 14 15 16 21 22 23	1 2 3 7 8 9 10 14 15 16 17 21 22 23 24	1 2 3 1 1 1 2 3 1 1 1 1 1 1 1 1 1 1 1 1

	Tue	Wed	Thu	Fri	Sat	Sun
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4	5	6	7	8	Junior Month	10
11	12	13	14	15	Junior Monthly	17
18	19	20	21	22	Junior Monathy	24
25	26	27	28	29	Junior Monthly	31

Mon	Tue	Wed	Thu	Fri	Sat	Sun
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Mon	Tue	Wed	Thu	Fri	Sat	Sun
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



Class Scheduling on the Day

Depending on the number of classes that you intend to offer at your venue within each age group, scheduling classes correctly to ensure that there is adequate access to facilities and for you to manage the setup and changeover between classes is imperative. We do not recommend scheduling all classes back to back, but instead leaving a buffer period between certain classes. This will help you to deal with the unexpected, plan and setup for each class as well as ensuring you can engage with parents and re-energize to deliver the next class. In this example, we can see that every age group class is offered at the venue on a Saturday and planned accordingly.

Mon	Tue	Wed	Thu	Fri	Sat	Sun
			1	2	Junior Monthly Coach	4
5	6	7	2027	9	Julior Monthly	
12	13	14	15	16	Junior Monthly 17	18
19	20	21	22	23	Junior Monthly 24	25
26	27	28	29	30		

Saturday 3rd April

Time	Session
9am - 10am	Ages 4 - 6
10am - 10:15am	Break
10.15am - 11:15am	Ages 6 - 11
12.15pm - 1pm	Break
1pm - 2pm	Ages 11-16 Boys
2pm - 2:15pm	Break
2.15pm - 3:15pm	Ages 11-16 Girls





Support Available to You

While you are responsible for scheduling your classes over the delivery year for each age group and to organize the day and times these will take place, you are being provided with specific support to help you with this. Support is available with the Training Hub in the following ways:



1. Step 1 -Scheduling & Planning Checklist

This will help you to understand the recommend steps to take when planing and scheduling your Junior Program so you can move to the next step.



2. Centralized Calendar

Within the Training Hub, you can access a centralized calendar outlining the Class that is recommended to be delivered on a specific week of the year. This calendar will also indicate the Class Plan that can be followed and the Challenge that can be attempted by the child.



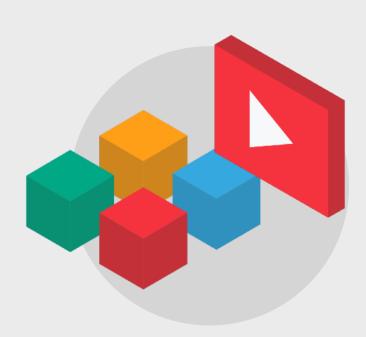
3. Scheduling Templates

Within the Training Hub, you can access a downloadable resource detailing the specific key dates across the calendar year. This can be used to ensure you can plan your program effectively without clashing with major holidays.



4. Climate & Region List

You can access a list of clubs within the Training Hub and the corresponding Region and Climate.



5. System Training & Tutorials

Through the Training Hub and the Using your system section you can access a range of training materials to learn how to use your schedule and manage your classes.

















The Junior Monthly Program is a subscription-based program. A subscription-based model is an effective way of running a Junior Program and will be of benefit in the following ways:

1. Long Term Commitment

A subscription based model helps with gaining long term commitment from parents into the program, which will not only drive recurring revenue but but also engagement in the program.



2. Reduces Admin

Sure, there is some upfront work to do, but this model will pay off in the long term by reducing the administration involved with running your monthly program.



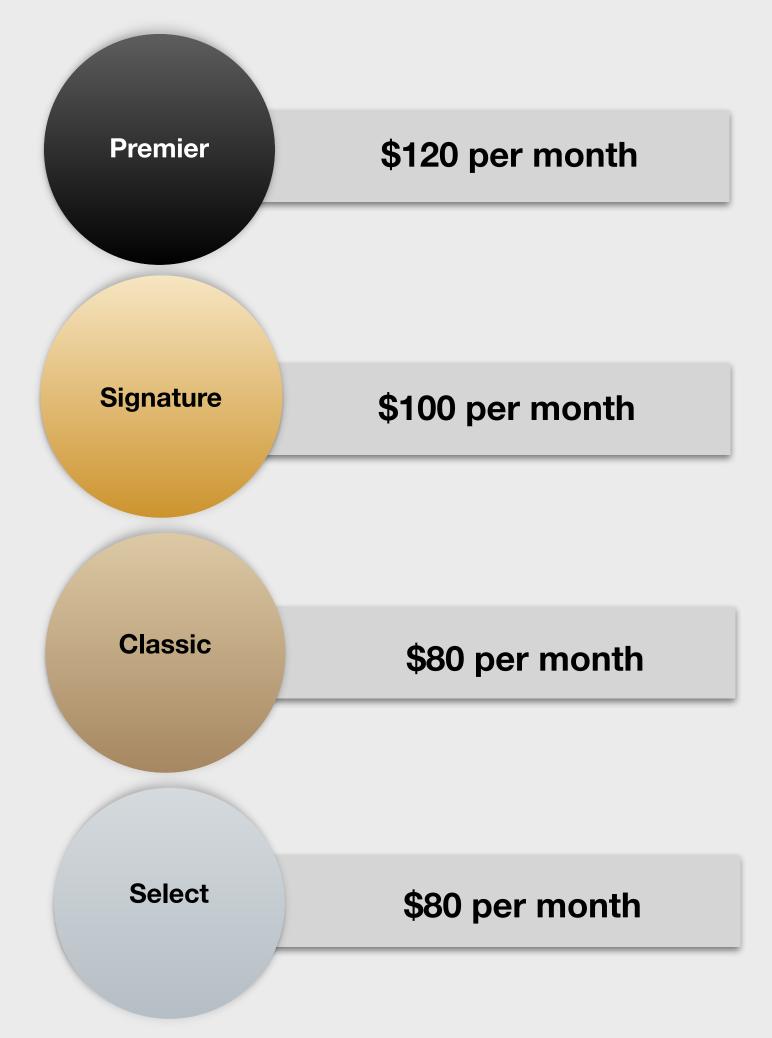
A subscription-based model will help you retain juniors into the program and reduce those that drop out of the program.



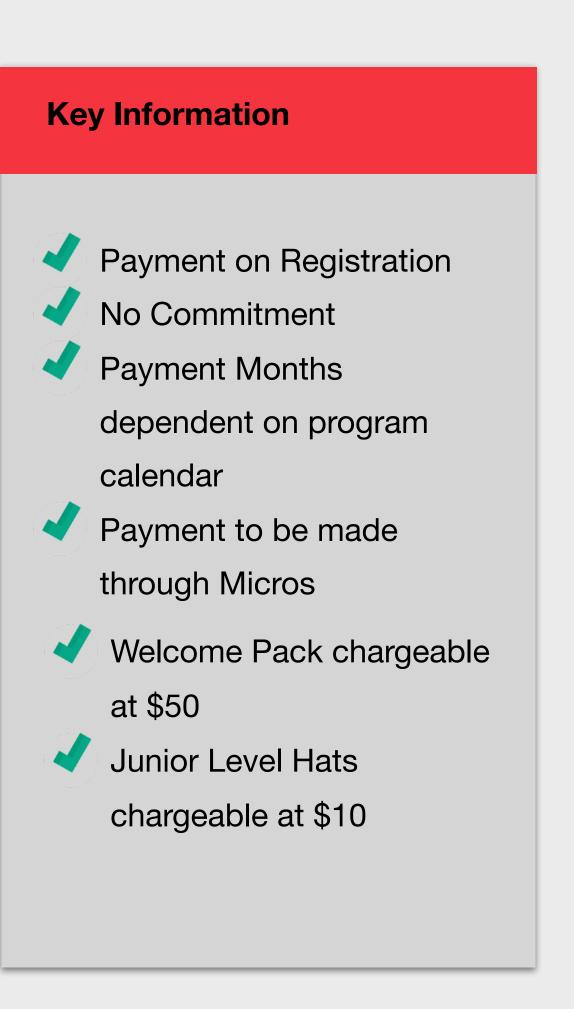


Monthly Program Price

The monthly subscription varies depending on the classification of your venue. However, the pricing of the program is standardized across all venues (unless by exception with approval). The pricing, what is included and other key information is as follows:



What is included? 1 Weekly Class 1 Course Pay event each month

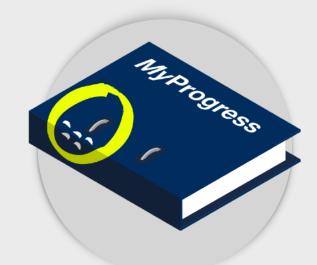






Junior Welcome Pack

Each child that registers for the Junior Monthly Program, receives a Welcome Pack on registration. Those participating in the additional programs do not receive the Welcome Pack. The Welcome Pack is charged on a one off fee of \$50 and includes the following resources:



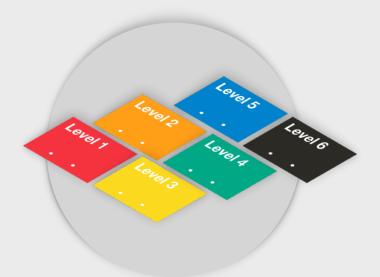
*my*Junior Folder

The *my*Junior Folder provides a child with everything they need to know to complete their journey through the progression pathways.



Junior Crush It Hat

Used as a symbol of participation in the program. The Junior Crush It Hat gives the child the ability to proudly display their Junior Hat Pins to track progression through the program.



Program Resources

Interactive documents and educational resources for the coach, child and parent to measure and track their journey through the program.





Backpack

A symbol of participation in the program and ideal for storing equipment required during classes and events.



Valuables Pouch

Perfect for storing everything the child needs in practice and on the course.



Perfect for laying the foundations for educating the child on equipment necessary to play the game.





Junior Hats

When developmentally appropriate, each child may be progressing through the program pathway and progression levels. On recognition of their achievement of the four skill element pins, the child is awarded a colored hat for each level.

Distribution of these hats come at an additional fee to the parent and priced as follows.









Class Commission

The graphics below are projections of your coach commission per class. These graphics also indicate how your commission will vary depending on capacity using the measurements of 50% and 100% full. Obviously, as capacity increases, your commission increases so let's fill those classes!



\$80 per month

Based on 50% capacity (3 participants)



Based on 100% capacity (6 participants)



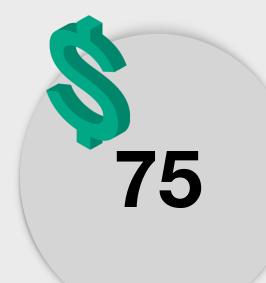


\$100 per month

Based on 50% capacity (3 participants)



Based on 100% capacity (6 participants)





\$125 per month

Based on 50% capacity (3 participants)

Based on 100% capacity (6 participants)



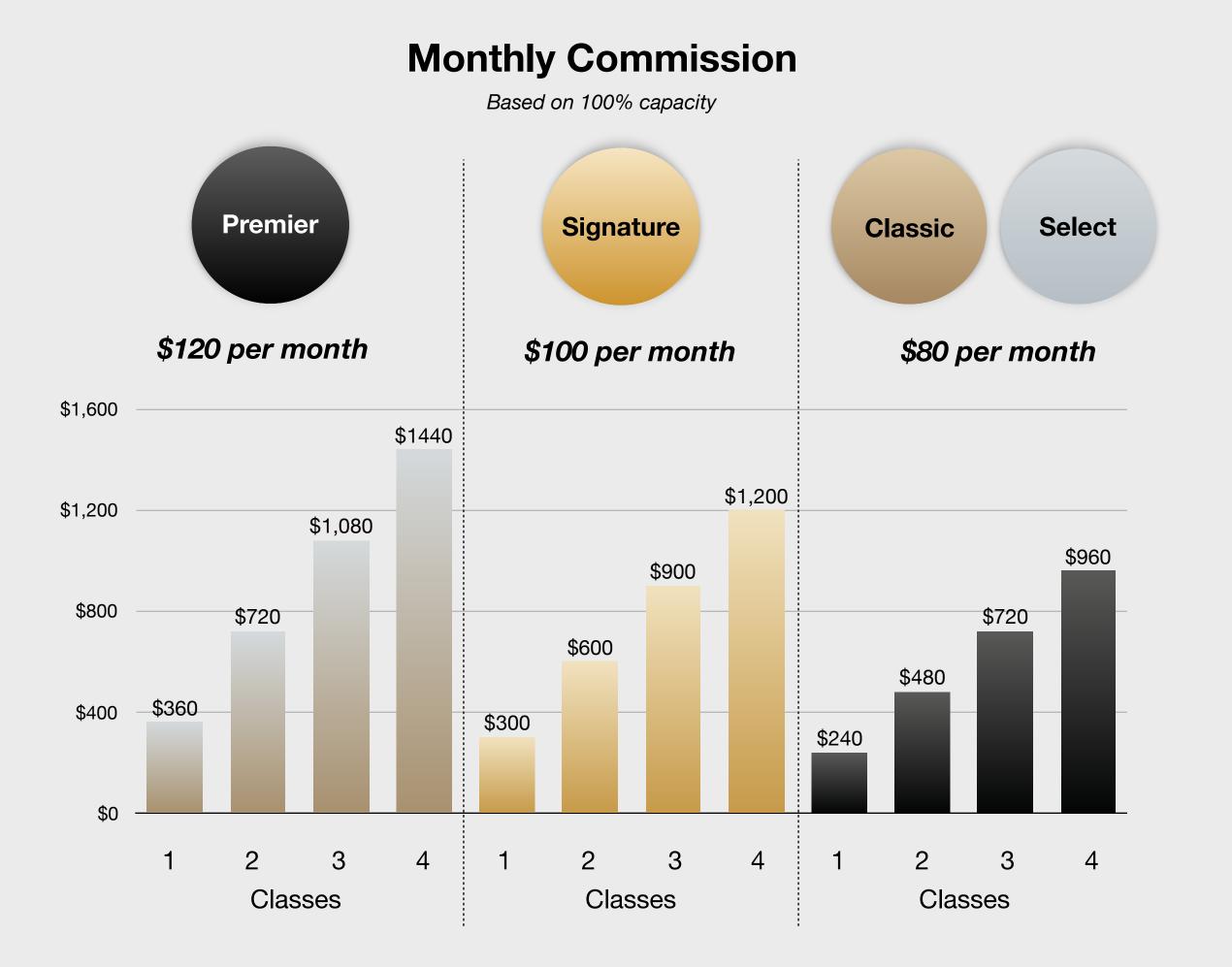


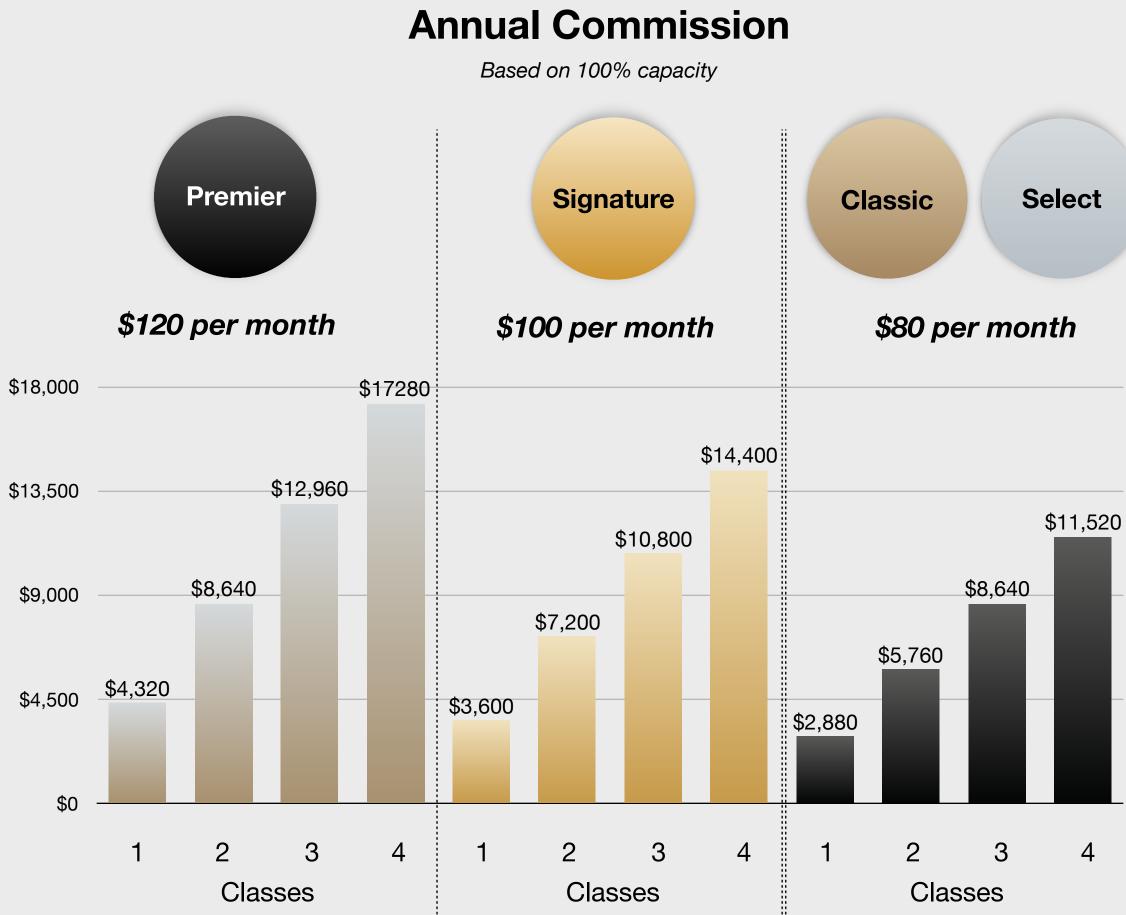




Annual Projections - Year Round

The graphics below are projections of your monthly and annual commissions for those venues operating a year round climate. Some assumptions have been made here to peak your appetite including filling all of those places in the class. Obviously, these figures will multiply depending on the number of classes that you intend to run at your venue within each group.

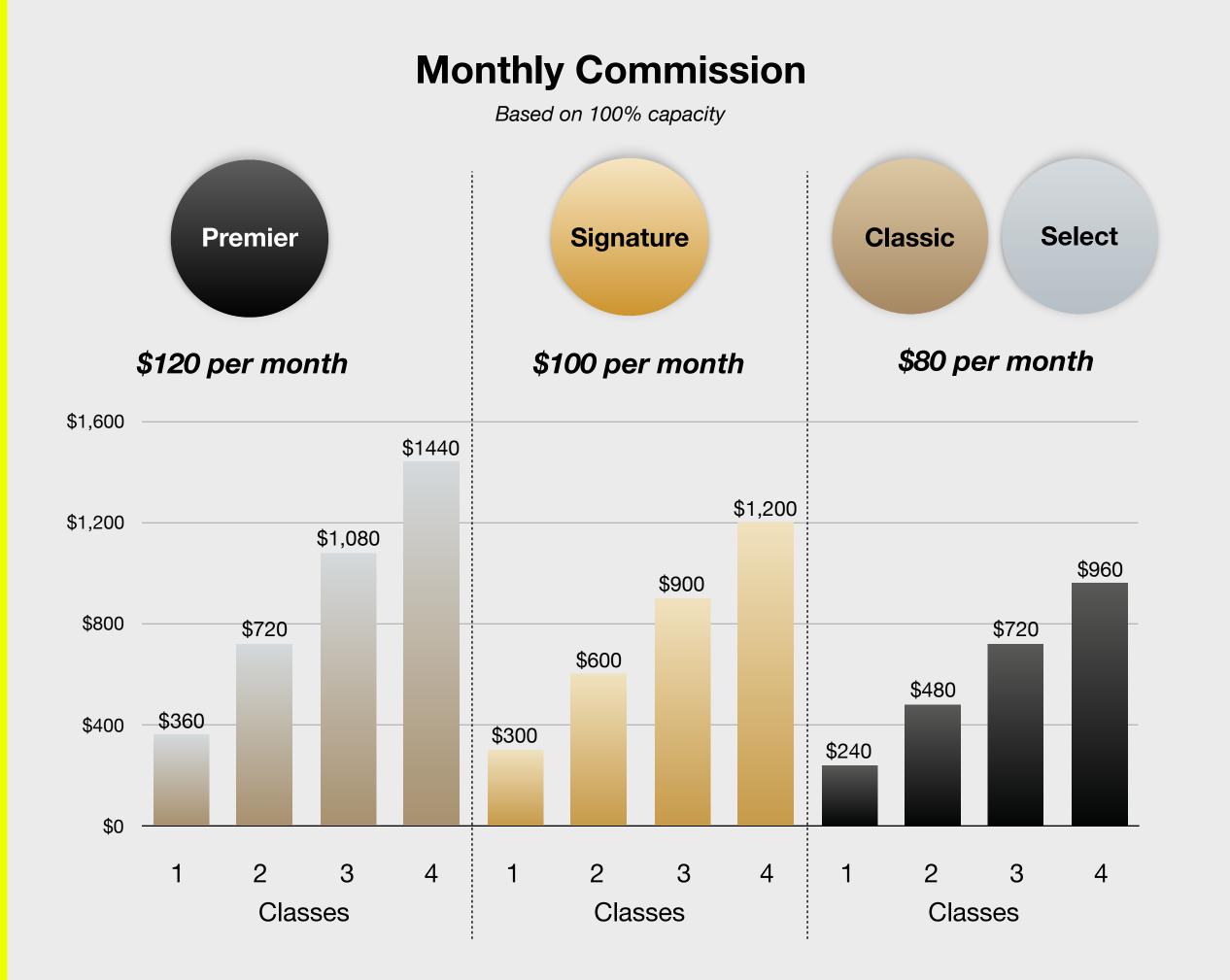


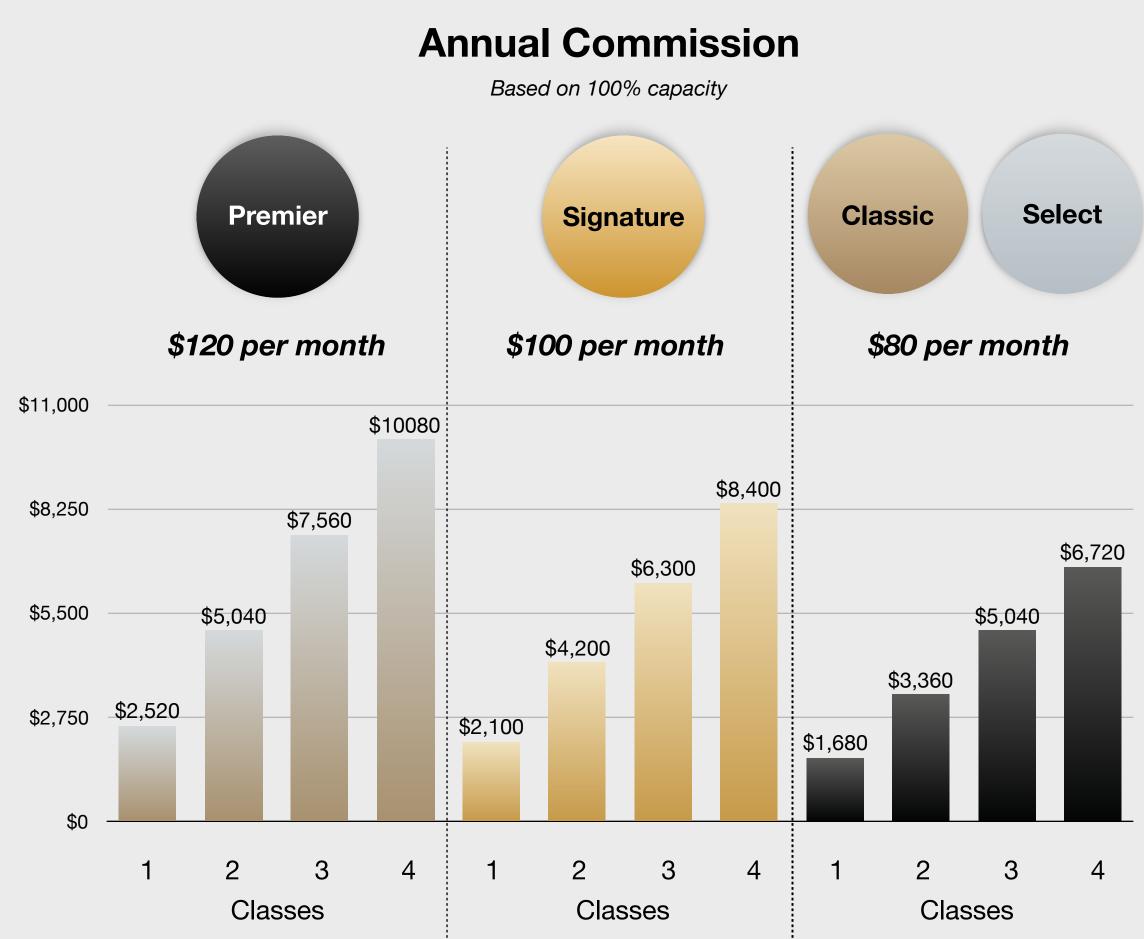




Annual Projections - Desert & Seasonal

The graphics below are projections of your monthly and annual commissions for those venues operating in a Desert or Seasonal Climate and thus a reduced program year.



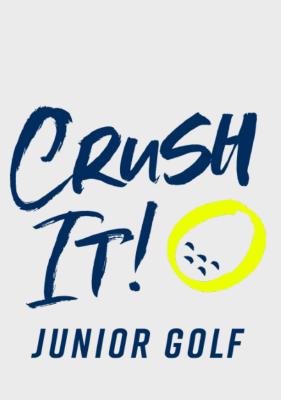






Curriculum









Learning Outcomes

Each class within the Junior Monthly Program will draw upon the four learning outcomes. These are:



1. Mastering the Game

Each class will focus on one of the Mastering the Game elements. This will give the child the opportunity to develop their skills across three of the four elements.



2. Learning the Game

Each class will provide the child with an opportunity to develop their understanding of the Learning the Game elements.



3. The Whole Child

The element within this learning outcome will be developed through independent, social and competitive learning opportunities within each class.



4. Physical Literacy

This elements within this learning outcome will be developed through independent and team based warm up games at the start of each class.





Weekly Class Focus

The recommended class focus and thus the location of the lesson will be based on the skill elements within the Mastering the Game learning outcome. Opportunities for the child to develop their skills within the On the Course Skill element are delivered within the three Junior Programs of Junior Course Play, Junior Social Play and PGA Jr League. Therefore, the class focuses on the skill elements of **Swing, On the Green** and **Around the Green**.

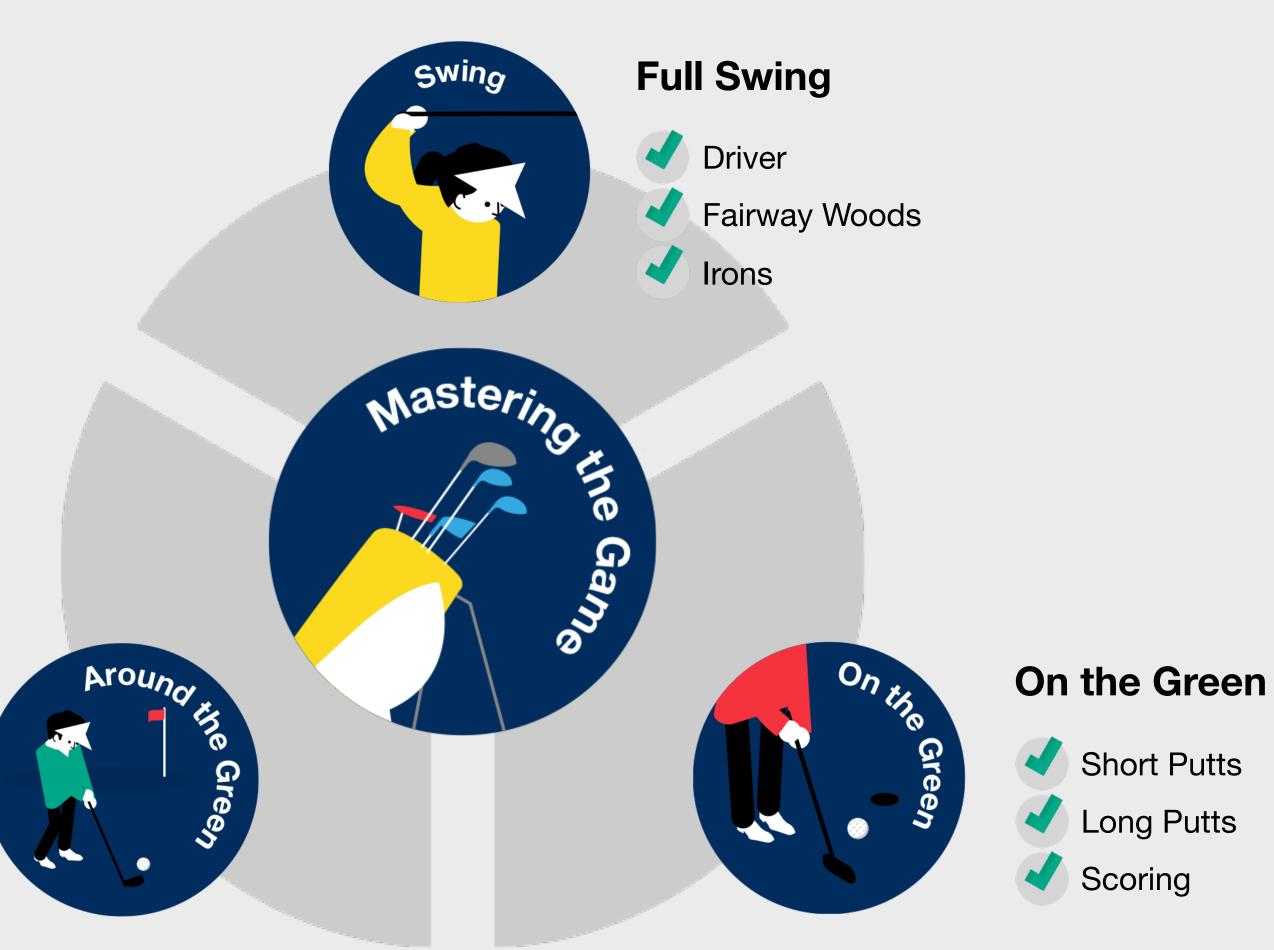
Age Group class focus run in conjunction each week to ensure that you can deliver each class at your venue as efficiently as possible. However, there are differences in the specific content and focus of each class within the Age 4-6 age group and 6-11 & 11-16 age groups to ensure that the program is developmentally appropriate.

Around the Green

Chipping

Pitching

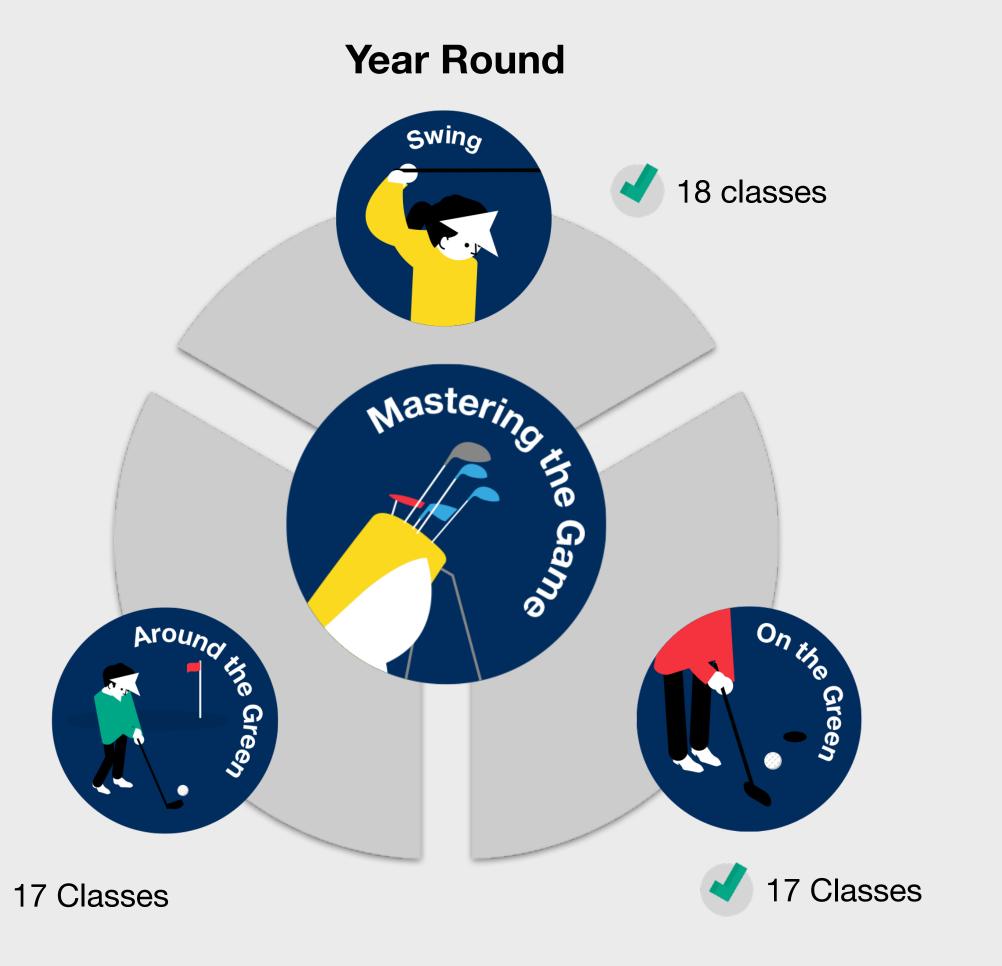
Bunker Play





Weekly Class Focus

Based on the number of delivery weeks in your region, the number of weeks that can be delivered across each of the skill elements will vary. The graphics below indicated the number of delivery weeks across each skill element based on a partial year program over seven months and a year round program delivered every week over a 12 month period.









Class Focus

The class focus is rotated each week to ensure variation for the child and to ensure that each skill within the learning outcome is adequately covered during the program year. In the example below, using February 2021 as an example, the first week of delivery is swing and each week then rotates through the three skill elements, rotating back to Swing on Week 4.

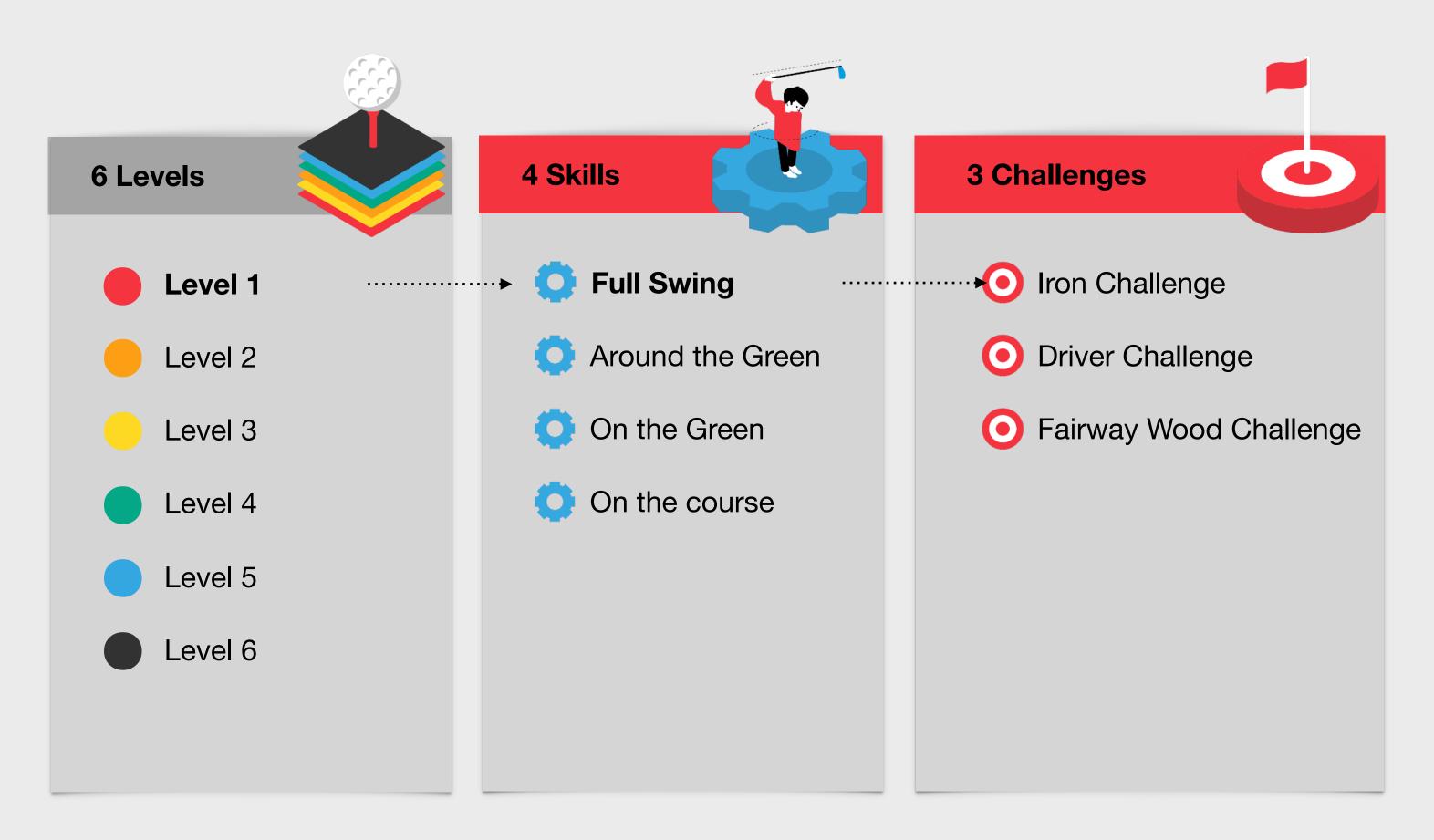
	Mon	Tue	Wed	Thur	Fri	Sat	Sun	
					1	2 Swing	3	
Week 1 Swing	4	5	6	7	8	9 Around the Green	10	
Week 3	11	12	13	14.2	15	16 On the Green	17	Week 2 Around the Green
On the Green	18	19	20	21	22	23 Swing -	24	Week 4
	25	26	27	28	29	30		Swing





Challenge Focus

During each class, the child has an opportunity to attempt a challenge that links to the Skill element for that week and which links directly to the progression pathway and levels. As a reminder, there are 72 Challenges across the six levels, with three challenges within each skill element.

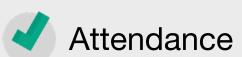




Challenge Focus

In the example below, we can see how the challenge links directly to the Skill element focus for that week. As week 1 is a Swing Class, the challenge that is linked to the Class plan for that week is the Iron Challenge. On week 4, the child has the opportunity to attempt the Fairway Woods challenge within the next Swing Class. The child has an opportunity to attempt the three challenges with the On Course element within the Monthly Course Play event.

Course Play Challenge



Number of holes

	Mon	Tue	Wed	Thur	Fri	Sat	Sun		
					1	2 Swing	3 Jun	ior Course	
Week 1								Play	
Iron Challenge	4	5	6	7	8	9 Around the Co	10		
				7430.		Trees,			Week 2
	11	12	13	14	15	16 On the Gre	17		Chipping Challenge
Week 3			600			3			
Short Putts	18	19	20	21	22	23 swing	2	4	
Challenge									Week 4
	25	26	27	28	29	30			Fairway Woods Challenge





Challenge Focus

After a total of nine classes, the child will have opportunity to attempt the three challenges within each skill element and three opportunities to attempt the On the Course Challenge during the Course Play event. We can see in the example below, that the class focus rotates each week as well as the challenges. The loop starts again on week 10.

Mon	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	15	Swing 6	Junior Course
8	9	10	110	2 12	Aroung 13	14
15	16	17 10 1 1	18	3 19	On the Green	21
22	23	24	25	4 26	Swing 27	28

Mon	Tue	Wed	Thu	Fri	Sat	Sun
1	2	3	4	5 5	Around the Green	Junior Couling to the state of
8	9	10	70	6	on the Green	14
15	16	17	18	7 19	Swing 20	21
22	23	24	25	8 26	Around no 7	28
29	30	31				





Iron Challenge



Chipping Challenge



Short Putts Challenge





Fairway Woods Challenge



5

Pitching Challenge



Long Putts Challenge



Driver Challenge

Bunker Play Challenge



Scoring Challenge



Iron Challenge



Chipping Challenge



Short Putts Challenge





Challenge Attempts based on Climate

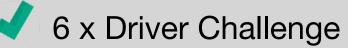
Based on the number of delivery weeks in your region, the number of weeks that can be delivered across each of the skill elements will vary. The graphics below indicated the total number of Challenges that are child will have an opportunity to attempt over the course of the Program year using the scheduling examples for the 2021 Calendar year.

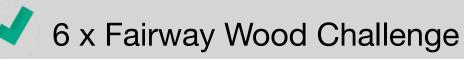
7 Month Partial-Year Program - 30 Classes During the program year, there is an opportunity to deliver 10 Swing based classes, an opportunity to run 10 Around the Green based classes and an opportunity to deliver 10 On the Green based classes. Based on this, the child can attempt: 4 x Driver Challenge 3 x Fairway Wood Challenge 3 x iron Challenge 4 x Short Putts Challenge 3 x Long Putts Challenge 1 x Scoring Challenge 4 x Chipping Challenge 4 x Pitching Challenge 4 x Bunker Play Challenge

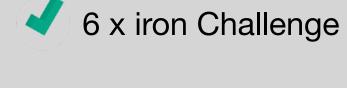
12 Month Year-Round Program — 52 Classes

During the program year, there is an opportunity to deliver 18 *Swing* based classes, an opportunity to run 17 *Around the Green* based classes and an opportunity to deliver 17 *On the Green* based classes. Based on this, the child can attempt:



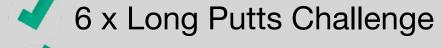


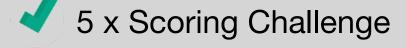




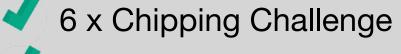












6 x Pitching Challenge

5 x Bunker Play Challenge

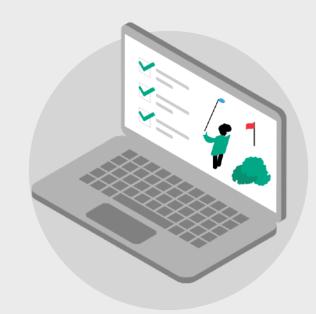




Support for You

We know that supporting you to deliver your classes, the learning outcomes and the challenges is essential and that's why we have built a number of resources to help you deliver this on the ground. Support is available to you in the following ways:







1. Class Plans

With the Training Hub, there are class plans with the aged 4-6; 6-11 & 11-16 age groups. You can use to plan and deliver your classes at your venue and meet the needs of the program.

2. Challenge Training

With the Training Hub, you can access Training to help to understand how to deliver the challenges in your class to cater for the needs of the child and how the challenges link together with the Track and Reward elements.

3. Challenge Resources

With the Training Hub, you can access resources to help you understand the deliver the challenges within your classes.

4. Learning Outcome Resources

With the Training Hub, you can access a range of resources to deliver your program and have flexibility at your venue. This includes a range of game cards and resources across the Learning Outcomes.

5. *my*Junior Folder

Even though primarily the myJunior folder acts as the mechanism for the child and the family to actively engage in the program, it is also a great source of reference within a class to help navigate the program.

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Running a Class













Finding Class Plans

In the Training Hub, you can access an example lesson plan for each of the weeks that correspond to the program curriculum. Follow the steps below to deliver the correct class plan for each week:







1. View the Class Calendar

You can view the Class Calendar within the Planning your Program section, This resource will help you to find out the correct class plan that you need to use for that week of delivery, the challenge to be attempted that week and the Class Plan to refer to.

2. Find the Class Plan

Navigate to the class plans section with the Junior Monthly section of the Training Hub. Find the correct week. You can view or download the class plan. Specific class plans are available for the ages 4-6 class and ages 6-11 & 11-16 classes.

3. View or Download

Once you have found the correct class plan, you can view it through the Training Hub or you can download it as a PDF.

Everything you need is built into these plans so you can get up and running!







What's Included

Once you have found the correct class plan, these class plans give you everything you need to prepare and deliver your class as well as ensuring it meets the necessary learning outcomes and opportunities for the child to progress through the program pathway. Each Class Plan will include:



1. Class Layout & Setup

This section of the class plan will provide you with a recommendation of how to layout your class to ensure it is delivered safely and meets the delivery of the learning outcomes.



5. Game Cards

Each class plan includes Game Cards that the children attempt with a partner during the class.



2. Equipment you Need

Each class plan will list the specific equipment required to deliver the games and challenges within the class.



6. Challenge

For children participating in the program pathway, each class includes an opportunity to attempt a Mastering the Game Challenge.



3. Timetable

The timetable provides you with an overview of what is delivered in the class and how the class is broken down across the 60 minutes.



4. Warm Up Game Card

Each class plan includes a Warm up Game that links to the physical Literacy learning outcome.



7. Learning the Game Focus

Each class plan includes a focus with the Learning the Game learning outcome and ideas of what you can introduce to the children.



8. Whole Child Focus

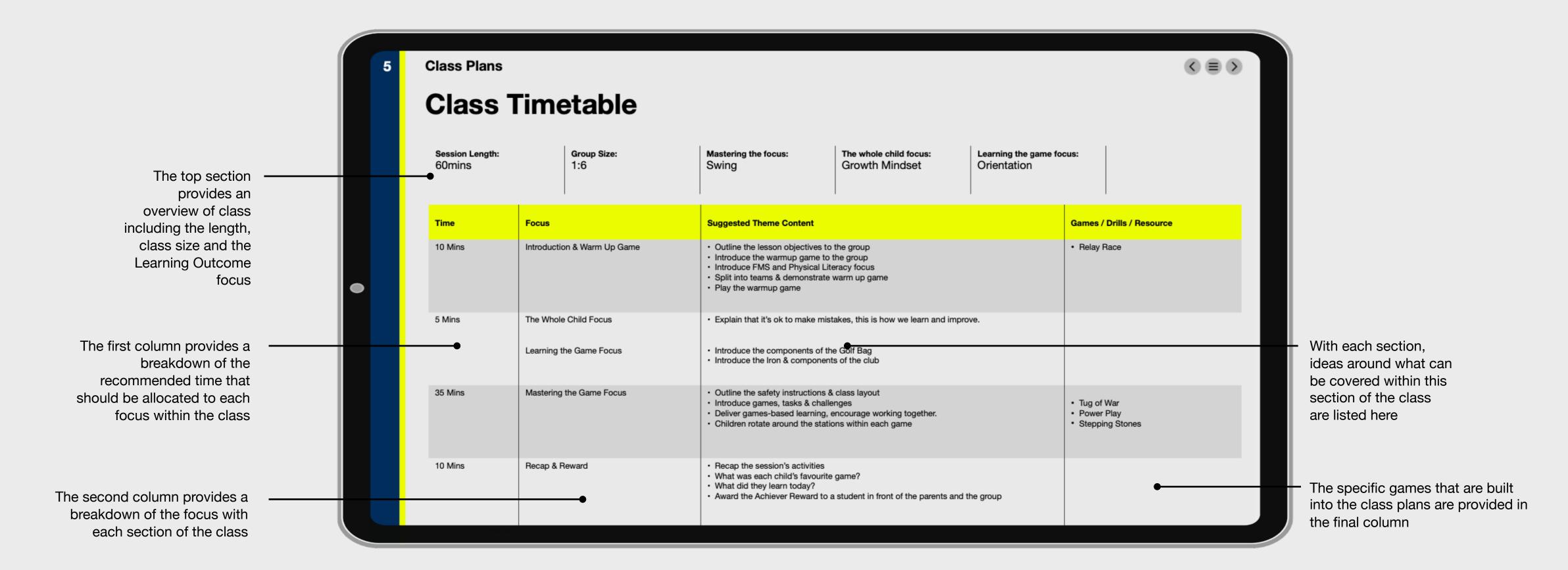
Each class plan includes a focus with the Whole Child learning outcome and ideas of what you can introduce to the children.





Class Timetables

Within each of the class plans is a Class Timetable. This Timetable provides an overview of what should be delivered during your class. The graphic below shows an example of an Age 4-6 Timetable:

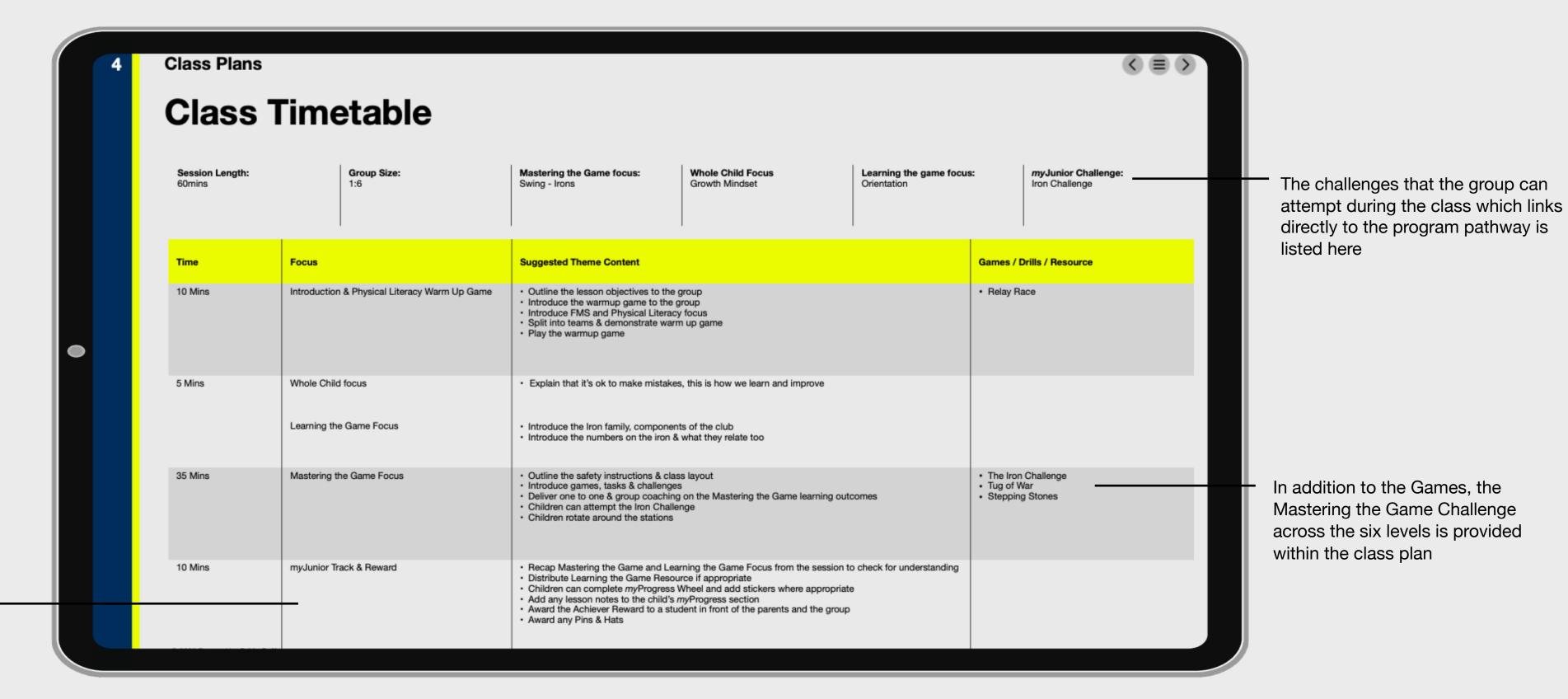






Class Timetables

Within each of the class plans is a Class Timetable. This Timetable provides an overview of what should be delivered during your class with the addition of the Junior Track and Reward elements. The graphic below shows an example of an Ages 6-11 & 11-16 Timetable.

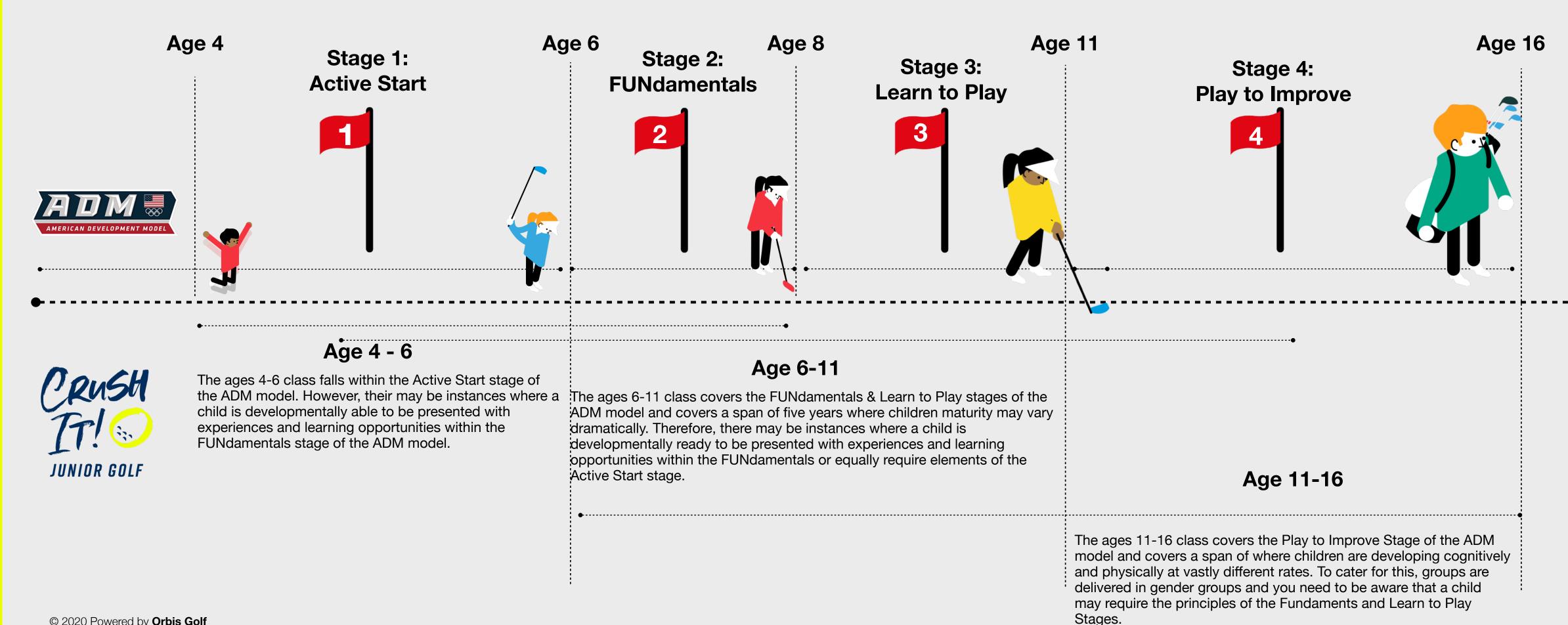


The final section details the recommended steps to ensure that the child progress through the pathway is measured and tracked. It is also the opportunity to reward the child for their achievements in the class and on their journey through the program



Developmentally Appropriate

The Junior Monthly Program run in three distinct age groups to strike the balance between the right opportunities as well as the business needs of the company and practical application of the program on the ground. When running your class and managing your participants, it is vital to ensure that you delivering the content and experiences in a developmentally appropriate way. You will need to make the judgement based on your expertise and experience of when is the right time to move a child through the age groups as well as how and what information and experiences to deliver at the right time.





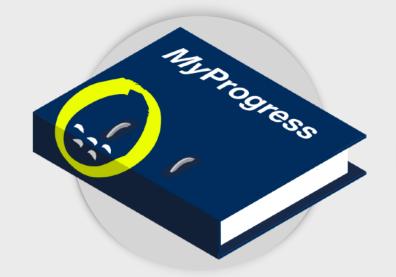




Ages 4-6 Guidance

Children within this age bracket fall within the 'Active Start' stage of the ADM Model, however, as every child is different there may be instances where a child is developmentally able to be presented with experiences and learning opportunities within the **FUNdamentals** stage of the ADM model. We have put together guidance below of how you should deliver different elements of this program, but of course you are best placed to make these judgements at your venue.













1. Progression Levels

It is recommended that children in this age group do not work through the progression levels. However, it is at the coaches discretion to decide if a child is developmentally ready to begin their journey by attempting the challenges in classes.

2. Track & Reward

Children in this age group should receive the *my*Junior Folder but a focus is on attaining the Achievement Reward and collecting the Achievement Stickers within their folder.

3. Mastering the Game

The focus at this age group is to explore the broad golf specific skills of Full Swing, Around the Green, On the Green and On the Course. It isn't appropriate at this stage to introduce the specific golf skills within the program pathway such as Bunker Play and Pitching.

4. Learning the Game

Children should be introduced to basic concepts across the four Learning the Game sections through games based learning and play.

5. The Whole Child

Children should be introduced to basic concepts such as trying new challenges, effort and following simple instructions.

6. Physical Literacy

The focus should be on children learning and developing basic fundamental movement skills including running, skipping, jumping, throwing, kicking, catching.



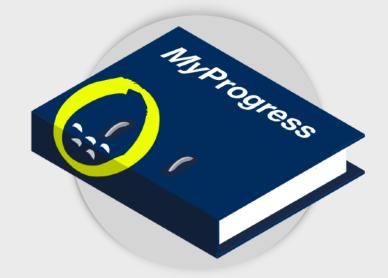




Ages 6-11 Guidance

Children within this age bracket fall within the **FUNdamentals** and **Learn to Play** stages of the ADM Model, however, as every child is different we must not assume that the principles of these stages are necessarily appropriate for each child, or that principles within the Active Start and the Play to Improve stages are not appropriate for the individual child. We have put together guidance below of how you should deliver different elements of this program, but of course you are best placed to make these judgements at your venue.













1. Progression Levels

This age group should enter into the progression pathway. Children new to the game enter at Level 1 (Red) and those children with golf experience or currently enrolled in coaching programming enter at the level appropriate for them at the coaches discretion. Further training is available on this in the Challenges section of the Training Hub.

2. Track & Reward

Children in this age group should receive the myJunior Folder and associated resources with a focus on collecting the Skill and Achievement stickers as well completing the *my*Progress wheels to be awarded their hat pins and hats.

3. Mastering the Game

The focus at this age group is to introduce and explore the golf specific skills across Swing, On the Green, Around the Green and On the Course. This should be delivered through games based learning, group coaching and one to one coaching during program classes and events.

4. Learning the Game

Children should be introduced to basic and specific concepts across the four Learning the Game sections through games based learning and play with others.

5. The Whole Child

Children should be introduced to areas such as Concentration, learning to make choices, respect, how to cope with success and failure, learning to solve problems and learning to cooperate with and help other children.

6. Physical Literacy

Focus on developing basic fundamental movement skills while introducing athleticism skills such as balance, coordination and agility.

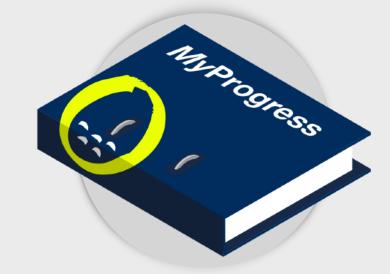




Ages 11-16 Guidance

Children within this age bracket fall within the **Learn to Play** and **Play to Improve** stages of the ADM Model, however, as every child is different, especially at this stage when physical and cognitive maturity can vary, we must not assume that the principles of these stages are necessarily appropriate for each child, or that principles within the Play to Improve stages are not appropriate for the individual child. We have put together guidance below of how you should deliver different elements of this program, but of course you are best placed to make these judgements at your venue.













Progression Levels

This age group should enter into the progression pathway. Children new to the game enter at Level 1 (Red) and those children with golf experience or currently enrolled in coaching programming enter at the level appropriate for them, This is at the coaches discretion. Further training is available on this in the Challenges section of the Training Hub.

2. Track & Reward

Children in this age group should receive the *my*Junior Folder and associated resources. The focus should be on the challenge element rather than the achievement stickers as well as the *my*Game resources and on Course Play challenges.

3. Mastering the Game

The focus at this age group is to introduce and explore the golf specific skills across Swing, On the Green, Around the Green and Play. This should be delivered through competitive games, challenges, one to one coaching and practice with other juniors.

4. Learning the Game

Children should be introduced to basic and specific concepts across the four Learning the Game sections that are vital for playing within a club environment with others socially and competitively.

5. The Whole Child

Children should be introduced to more advanced psychological and social behavior components such as developing a love of the sport, focus, simple goal setting, self motivation, confidence, learning to make decisions, developing self-reliance, understanding winning and losing.

6. Physical Literacy

Focus introducing and developing athleticism skills such as balance, coordination and agility and relating these to the golf specific skills.









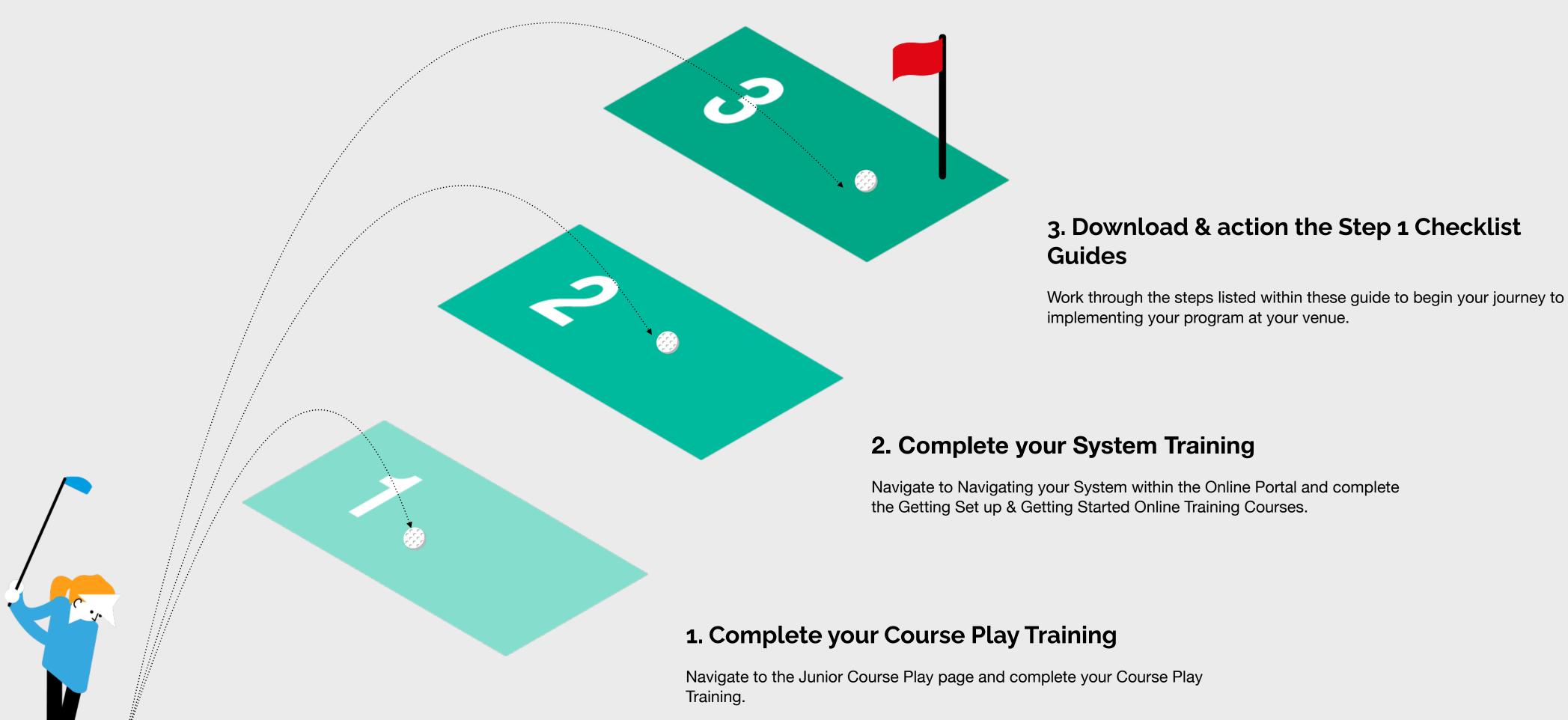






Next steps

Take the next steps towards a thriving Junior Monthly Program at your venue



Thank you.

Please review the Junior Course Play Training within the Junior Course Play section of the Training Hub.



